

Preparing Your Organization for Partnerships & Collaboration



Objective	Task	Completion Date
Identify Assets and Capacity your nonprofit may provide in collaborations and partnerships	Facilitate group discussion Complete Assets and Capabilities Worksheet Write summary and distribute to collaboration and partnership group participants	August 24, 2010
Determine Evaluation Criteria	Facilitate group discussion to choose collaboration criteria	August 24, 2010
Determine Benefits your nonprofit may seek in collaborations and partnerships	Facilitate group discussion <ul style="list-style-type: none"> • specify resources, recognition and relationships your nonprofit should seek • identify potential partners that might provide them Complete Collaboration Benefits worksheet Write summary and distribute to collaboration and partnership group participants	August 24, 2010
Assess Readiness: Review your nonprofit's strategic goals and readiness for developing collaborations and partnerships	Distribute readiness worksheet to be conducted by ED, Board Chair and other Board Members	August 24, 2010
Delegate responsibility for guiding collaborations and partnerships	Facilitate group discussion of guidelines for strategic partnerships and alliances Distribute Delegation Worksheet	Date TBA
Idea generating session	Create a list of potential businesses / organizations with which your nonprofit might create alliances Rank organizations according to fit, benefit and likelihood of interest in developing alliance	Date TBA
Provide tools and resources to facilitate next steps	Discuss next steps including marketing approach for each potential partner, management plan for each partnership, integrating collaboration and partnership into your operating plan	Date TBA